

Transcript of 28th e-Annual General Meeting of Shareholders

Day: Wednesday,

Date: 29th September, 2021

Time: 4:00 p.m.

Venue: Registered Office – 778/6, Pramukh Industrial Estate, Sola Santej Road, Village-Rakanpur, Ta- Kalol, Dist. Gandhinagar-382722

Company Secretary at 4:00 p.m IST:

Dear Shareholders, Good Evening to all of you.

The time is 4.00 P.M. to start the Meeting.

On behalf of the Board of Directors of the Company, I welcome all of you to the 28th Annual General Meeting of the Company.

Dear Members,

Now, with your permission, I request Mr. Ambar Patel – Managing Director to Chair the Meeting.

Thank you Sir!!!!

The requisite quorum is present and therefore, I call the meeting to order.

Now I would like to introduce the Board of Directors & Others present at the 27th AGM.

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|-----------------------|--------------------------|
| 1. Mr. Ambar Patel | - Managing Director |
| 2. Mr. Shailesh Desai | - Independent Director |
| 4. Mr. Jainand Vyas | - Independent Director |
| 4 Mrs. Monica Kanuga | - Non Executive Director |
| 5. Mr. Nipam Shah | - Non Executive Director |
| 6. Mr. Kirit Patel | - Independent Director |
| 7. Dr. Baldev Patel | - Non Executive Director |
| 8. Mr. Padmin Buch | - Independent Director |

The Statutory Auditors, Secretarial Auditor, Chief Financial Officer and Chief Executive Officer are also present in this Meeting.

I would like to take you through certain points regarding participation at this Meeting.

In view of the current extraordinary circumstances due to the COVID-19 pandemic, this meeting is held through Video Conferencing or Other Audio Visual Means.

This is in compliance with the circular issued by the Ministry of Corporate Affairs, and Securities and Exchange Board of India.

The Company has taken all feasible steps to ensure that the shareholders are provided an opportunity to participate in the Annual General Meeting and vote on the items considered in this AGM. Adequate video conferencing facility and live webcast of proceeding of this meeting have been also provided through CDSL.

Since there is no physical presence of members the requirement of appointing proxy is not applicable. All the shareholders joining this meeting through Video Conferencing are by default placed on mute mode by host to avoid disturbance arising from background noise and ensure smooth and seamless conduct of meeting.

Once the question answer session starts, chairman will announce the name of shareholders who have registered as speaker shareholder one by one. Speaker shareholder will thereafter be unmuted by the host.

To start speaking shareholder are requested to click the video on button. If the shareholder is not able to join through video for any reason, the shareholder can speak through audio mode. We would like to request shareholders to kindly limit their speech to 5 minutes.

During the AGM, if the member is facing any technical problem related to voting by electronic means, he may contact on the helpline numbers mentioned in the Notice of 28th AGM.

The register and records of Directors and Key Managerial Personnel and their shareholding are available for inspection electronically, if they so desired.

Members who have not voted earlier through remote e-voting can cast a vote in course of Meeting through e-voting facility.

Dear Members,

The Notice dated 14th August, 2021, convening this Annual General Meeting and copy of Annual Report for the financial Year ended 31st March, 2021, has already been circulated to the members of the Company electronically. With your permission, I shall take them as read.

The Auditors Report on the Standalone and Consolidated Financial Statements and the Secretarial Audit Report of the Company for the Financial Year ended 31st March, 2021, do not contain any qualification, reservation, adverse remark or disclaimer, accordingly the reports are not required to be read out as provided in the Companies Act, 2013.

Now, I request Mr. Ambar Patel, Chairman, to address the Shareholders.

Thank very much.

Chairman Address:

Dear Shareholders,

It gives me great pleasure to greet you all at the 28th Annual General Meeting on behalf of the Board of Directors of Shilp Gravures Limited. A very warm welcome to all of you.

The year 2020 saw unprecedented disruptions to lives and livelihood all across the world and India was not an exception. The Covid crisis is the most disruptive event in modern human history.

The impact of the pandemic and lockdown was felt by across one and all the industries. However, I have no doubt India and the world will achieve faster progress, greater prosperity and a new quality of development post Covid crisis.

Thank you all for your presence here today, and for your continued support, trust and encouragement that gives us confidence to strive for betterment.

Now, with your permission, I would like to highlight on the developments in the Packaging Industry.

➤ **INDUSTRY STRUCTURE AND DEVELOPMENT**

PACKAGING INDUSTRY

The growth of the Packaging Industry in India is largely driven by various logistic applications, technological advancements, and the development of the packaging sector across the country and world at large.

Owing to the rising population, increasing income levels, changing lifestyles, increased media penetration through internet, social media and television and growing economy, the demand for packaging is growing. Moreover, it is one of the strongest growing sectors in the country and world at large.

The rapid growth of the market is primarily driven by the pharmaceuticals foods and beverages industries. Huge investments in the food processing, personal care, and pharmaceuticals end-user industries are creating scope for expansion of the packaging market.

The rise of the Indian middle class, rapid expansion of organized retail, growth of exports, and India's rising e-commerce sector are further boost the facilitating growth.

Key Market Trends

Food Industry is expected to Hold Largest Share in the Market. The food packaging industry in India witnessed major innovations, in terms of branding and packaging.

Packaged food is the fastest-growing segment in the Indian packaging industry. The expenditure on packaged foods is increasing, due to an increase in per capita income, urbanization, and an increase in the numbers of working women.

This sector will continue to ride the e-commerce wave long into the future.

➤ **FUTURE OUTLOOK:**

By 2021, research and development is expected to benefit from increased investment by packaging industry organizations with demand increasing for flexible plastic packaging, pouches, and premium paper or board packaging.

The Companies compete on the basis of the quality of material, innovative designs, production capacity, past projects, etc.

Expansion of E-Commerce around the country is enabling changes in consumer preferences which have further increased the importance of product sustainability and less wastage.

India is the second largest producer of food in the world and one of the major consumers of packaged foods and beverages. Increased consumer awareness and growth of the processed food and beverages industry are the major factors for a major shift from unpackaged vending to packaged forms of sale. Domestic demand for packaging is expected to grow rapidly in coming years.

The presence of large number of players in the market and entry of new entrants in the flexible packaging market is projected to intensify the market competition.

➤ **Investment in Solar :**

Indian renewable energy sector is the fourth most attractive renewable energy market in the world. The Government is committed to increase use of clean energy sources and is already undertaking various large-scale sustainable power projects and promoting green energy heavily.

In line with government initiatives your Company installed (Phase-1) Solar Roof Top Photovoltaic Power Generation plant in August-September, 2019 having Capacity of 201.285 KW and achieved significant saving about 1,65,871 Units. Considering the performance of Phase-1, the Company installed (Phase -2) additional Solar Roof Top

Photovoltaic Power Generation Plant having capacity of 223.380 KW in January, 2020 and again achieved substantial energy saving about 6,06,628 Kwh Units. The power generated has been continuously used in our Plant for production purpose.

During the year your Company has made investment in Solar PV Power Project having capacity of 2.00 Mw for captive power generation, situated in Khedbrambha, Sabarkantha District of Gujarat. This Solar PV Project expected to be operational in 1st week of October, 2021 and again this investment would be resulted in substantial energy savings and will be utilized for our power consumption, our windmill and Solar investment will meet 95% of total power requirement.

➤ **REVIEW OF PERFORMANCE OF THE COMPANY**

I would like to highlight some key aspects of the year under review:

- On a consolidated basis, the revenue from operations for the FY 2020-21 was Rs. 6981.35 Lacs, lower by 1.18% over the previous year revenue of Rs.7064.59 Lacs. The Profit after tax (“PAT”) for FY 2020-21 was Rs. 1026.79 Lacs over the previous year’s Profit after tax (“PAT”) of Rs.86.87 lacs, higher by 1081.98%. On standalone basis, the revenue from operations for FY 2020-21 was Rs. 6279.68 Lacs, lower by 4.66% over the previous year’s revenue of Rs. 6587.00 Lacs in FY 2019-20. The Profit after tax (“PAT”) was Rs.1047.52 Lacs over the previous year’s Profit after tax (“PAT”) of Rs. 113.45 Lacs, higher by 823.33%.

The Board of Directors has recommended a payment of dividend at a rate of Rs. 1.80/- (18%) per equity share for the year ended March 31, 2021 on the face value of Rs. 10/- per share on 61,49,800 Equity Shares, subject to the approval of the Members at the 28th Annual General Meeting (“AGM”).

The management striving more and more improved results and dedicated to put their best efforts in maintaining the trend of growth in the years to come, subject to favorable market conditions and stable economic as well as financial policies.

➤ **RESPONSIBILITY TOWARDS SOCIETY**

Your Company is committed to fulfill its social obligations for making positive impact on society through a planned set of initiatives as per the relevant provisions of The Companies Act, 2013 and Companies CSR Policy Rules, as amended from time to time. During 2020-21, the Company has spent an amount of **Rs.16.01 /- Lacs** on CSR activity.

➤ **Organisational Culture:**

The Company has always had a strong belief in their human resources. They are one most valuable asset and responsible for achieving and accomplishing the expectations of our stakeholders. Shilp is fortunate to have a dedicated team who are passionate about their work and the company ensures that it continues to nurture them by providing them a good working environment, with equal emphasis on employee welfare and employee relation initiatives.

➤ **Closing Thoughts**

I am pretty convinced about our growth trajectory. With the support of our stakeholders, we will be able to address the underlying business challenges and move ahead with greater strength to create sustained value for our shareholders, society and our Nation.

I would like to place on record my sincere appreciation to the Board of Directors and the Management Team for their continued guidance. I would also like to express my gratitude to all our employees, customers, bankers, auditors and other stakeholders for their continued support, patronage, trust and confidence.

Looking ahead, we are working on many new opportunities and shall continue to march forward by constant innovation, performance and productivity.

With this, I would like to conclude my speech, I want to thank all our directors for

joining this meeting. I request all the shareholders to remain healthy and safe and request all of to be very careful during this period and take care of you and your families.

Thank you!!!!!!!

Thank you all the shareholders.

Thank You Sir.

Now, we will take questions from speakers who have registered.

1. Mr. Vaibhav Badjatya
2. Mr. Anuj Sharma

Speaker shareholders expressed their views and asked several questions relating to the operations of the Company.

Mr. Roshan Shah, Chief Executive Officer replied suitably to all questions raised by Members.

Company Secretary:

Now I would like you to take through the resolution recommended for 28th AGM

Ordinary Business:

- To receive, consider and adopt, the Audited Financial Statements (Including Consolidated Financial Statements) of the Company for the financial year ended March 31, 2021, together with the reports of Directors and Auditors thereon.
- To declare a Final Dividend on Equity Shares for the Financial Year 2020-21, if any.
- To consider re-appointment of Mr. Nipam Shah (DIN:00093697), who retires by rotation and being eligible, offers himself for reappointment.

Special Business:

- Re-appointment of Mr. Ambar Patel (DIN: 00050042) as Managing Director.
- To approve transaction with related party u/s 188 of the Companies Act, 2013.

Vote of Thanks

Please note that the e-voting facility will remain open for next 15 minutes to enable the

Members who have not casted their vote and would like to cast their vote on the resolution set out in notice of 28th AGM.

The results will be announced within 48th hours of conclusion of the meeting and the same will be intimated to the stock exchange and uploaded on the website of the Company and the CDSL.

With this, I want to thank all the shareholders for taking the initiative to join this meeting through video conferencing.

I am very grateful, I want to thank all the directors for joining this meeting.

Now with your consent, I declare the meeting to be concluded.

Thank you very much!!!!